

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 24, 2025

Zoom Communications, Inc.

(Exact name of Registrant as Specified in Its Charter)

Delaware
(State or Other Jurisdiction
of Incorporation)

001-38865

(Commission File Number)

61-1648780
(IRS Employer
Identification No.)

**55 Almaden Boulevard, 6th Floor
San Jose, California 95113**

(Address of principal executive offices and Zip Code)

(888) 799-9666

(Registrant's Telephone Number, Including Area Code)

Zoom Video Communications, Inc.

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instructions A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Class A Common Stock, \$0.001 par value per share	ZM	The Nasdaq Global Select Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition.

On November 24, 2025, Zoom Communications, Inc. (the “Company”) issued a press release announcing its financial results for the three months ended October 31, 2025. A copy of the press release is furnished as Exhibit 99.1 to this report and is incorporated by reference.

The information contained in this report, including Exhibit 99.1 attached hereto, is furnished and shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or subject to the liabilities of that section. The information shall not be deemed incorporated by reference into any other filing with the Securities and Exchange Commission made by the Company regardless of any general incorporation language in such filing, except as shall be expressly set forth by specific reference in such filing.

Item 9.01 Financial Statements And Exhibits.

(d) Exhibits

<u>Exhibit No.</u>	<u>Description</u>
99.1	Press release dated November 24, 2025 of Zoom Communications, Inc.
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Zoom Communications, Inc.

Dated: November 24, 2025

By: /s/ Michelle Chang
Michelle Chang
Chief Financial Officer

Zoom Communications Reports Financial Results for the Third Quarter of Fiscal Year 2026

- *Third quarter total revenue of \$1,229.8 million, up 4.4% year over year as reported and 4.2% in constant currency*
- *Third quarter Enterprise revenue of \$741.4 million, up 6.1% year over year*
- *Third quarter GAAP operating margin of 25.2% and non-GAAP operating margin of 41.2%*
- *Third quarter operating cash flow of \$629.3 million, up 30.2% year over year*
- *Third quarter operating cash flow margin of 51.2% and free cash flow margin of 50.0%*
- *Third quarter GAAP EPS of \$2.01, up 204.5% year over year, and non-GAAP EPS of \$1.52, up 10.1% year over year*
- *Number of customers contributing more than \$100,000 in trailing 12 months revenue up 9.2% year over year*
- *Repurchased approximately 5.1 million shares of common stock in Q3, bringing the total shares repurchased under the current plan to 32.5 million*
- *Increased total common stock repurchase authorization by \$1.0 billion, incremental to the \$310.4 million remaining authorization as of October 31, 2025*

San Jose, California – November 24, 2025 – Zoom Communications, Inc. (NASDAQ: ZM), today announced financial results for the third fiscal quarter ended October 31, 2025.

“Zoom is continuing to build on our vision of an AI-first platform that helps people connect and collaborate more seamlessly,” said Eric S. Yuan, Zoom’s founder and CEO. “This quarter we announced AI Companion 3.0, and we’re thrilled to see AI Companion adoption grow meaningfully. We’re also seeing strong momentum with Custom AI Companion and our AI-first Customer Experience suite, which helped make this one of our best CX quarters, with broad AI adoption across major deals. Our disciplined approach is fueling top-line growth, stellar profitability, and lower dilution helping us turn AI innovation into real, lasting value for customers and shareholders.”

Third Quarter Fiscal Year 2026 Financial Highlights:

- **Revenue:** Total revenue for the third quarter was \$1,229.8 million, up 4.4% year over year. Adjusting for foreign currency impact, revenue in constant currency was \$1,227.4 million, up 4.2% year over year. Enterprise revenue was \$741.4 million, up 6.1% year over year, and Online revenue was \$488.4 million, up 2.0% year over year.
- **Income from Operations and Operating Margin:** GAAP income from operations for the third quarter was \$310.4 million, compared to GAAP income from operations of \$182.8 million in the third quarter of fiscal year 2025. Non-GAAP income from operations, which adjusts for stock-based compensation expense and related payroll taxes, acquisition-related expenses, and litigation settlements, net, was \$507.0 million for the third quarter, compared to non-GAAP income from operations of \$457.8 million in the third quarter of fiscal year 2025. For the third quarter, GAAP operating margin was 25.2% and non-GAAP operating margin was 41.2%.
- **Net Income and Diluted Net Income Per Share:** GAAP net income for the third quarter was \$612.9 million, or \$2.01 per share, compared to GAAP net income of \$207.1 million, or \$0.66 per share, in the third quarter of fiscal year 2025. Non-GAAP net income for the third quarter, which adjusts for stock-based compensation expense and related payroll taxes, gains on strategic investments, net, acquisition-related expenses, litigation settlements, net, and the tax effects on non-GAAP adjustments, was \$462.8 million, or \$1.52 per share. In the third quarter of fiscal year 2025, non-GAAP net income was \$435.1 million, or \$1.38 per share.
- **Cash and Marketable Securities:** Total cash, cash equivalents, and marketable securities, excluding restricted cash, as of October 31, 2025 was \$7.9 billion.
- **Cash Flow:** Net cash provided by operating activities was \$629.3 million for the third quarter, compared to \$483.2 million in the third quarter of fiscal year 2025. Free cash flow, which is net cash provided by operating activities less purchases of property and equipment, was \$614.3 million, compared to \$457.7 million in the third quarter of fiscal year 2025.

Customer Metrics: Drivers of total revenue included acquiring new customers. At the end of the third quarter of fiscal year 2026, Zoom had:

- 4,363 customers contributing more than \$100,000 in trailing 12 months revenue, up 9.2% from the same quarter last fiscal year.
- A trailing 12-month net dollar expansion rate for Enterprise customers of 98%.
- Online average monthly churn of 2.7% for the third quarter, flat year over year.
- The percentage of total Online MRR from Online customers with a continual term of service of at least 16 months was 74.4%, up 30 bps year over year.

Financial Outlook: Zoom is providing the following guidance for its fourth quarter of fiscal year 2026 and updating its guidance for full fiscal year 2026.

- Fourth Quarter Fiscal Year 2026: Total revenue is expected to be between \$1.230 billion and \$1.235 billion and revenue in constant currency is expected to be between \$1.224 billion and \$1.229 billion. Non-GAAP income from operations is expected to be between \$477.0 million and \$482.0 million. Non-GAAP diluted EPS is expected to be between \$1.48 and \$1.49 with approximately 305 million weighted average shares outstanding.
- Full Fiscal Year 2026: Total revenue is expected to be between \$4.852 billion and \$4.857 billion and revenue in constant currency is expected to be between \$4.844 billion and \$4.849 billion. Non-GAAP income from operations is expected to be between \$1.955 billion and \$1.960 billion. Non-GAAP diluted EPS is expected to be between \$5.95 and \$5.97 with approximately 308 million weighted average shares outstanding. Full fiscal year free cash flow is expected to be between \$1.860 billion and \$1.880 billion.

The EPS and share count figures do not include the impact from the share repurchase authorization discussed below.

Additional information on Zoom's reported results, including a reconciliation of the non-GAAP results to their most comparable GAAP measures, is included in the financial tables below. A reconciliation of non-GAAP guidance measures to corresponding GAAP measures is not available on a forward-looking basis without unreasonable effort due to the uncertainty of expenses that may be incurred in the future, although it is important to note that these factors could be material to Zoom's results computed in accordance with GAAP.

A supplemental financial presentation and other information can be accessed through Zoom's investor relations website at investors.zoom.us.

Stock Repurchase Authorization: In November 2025, Zoom's Board of Directors authorized the repurchase of an additional \$1.0 billion of Zoom's outstanding Class A common stock, incremental to the \$310.4 million remaining authorization as of October 31, 2025.

Repurchases of Zoom's Class A common stock may be effected, from time to time, either on the open market (including pre-set trading plans), in privately negotiated transactions, and other transactions in accordance with applicable securities laws.

The timing and the amount of any repurchased Class A common stock will be determined by Zoom's management based on its evaluation of market conditions and other factors. The repurchase program will be funded using Zoom's working capital. Any repurchased shares of Class A common stock will be retired. The repurchase program does not obligate Zoom to acquire any particular amount of Class A common stock, and the repurchase program may be suspended or discontinued at any time at Zoom's discretion.

Zoom Video Earnings Call

Zoom will host a Zoom Video Webinar for investors on November 24, 2025 at 2:00 p.m. Pacific Time / 5:00 p.m. Eastern Time to discuss the company's financial results, business highlights and financial outlook. Investors are invited to join the Zoom Video Webinar by visiting: <https://investors.zoom.com/>

About Zoom

Zoom (NASDAQ:ZM) provides the AI-first, open work platform built for human connection and purposefully designed to move conversations to completion. From entrepreneurs to global enterprises, customers choose Zoom to seamlessly collaborate, communicate, and drive outcomes across meetings, chat, phone, contact center, events, and more — all with the built-in

assistance of Zoom AI Companion. Founded in 2011, Zoom is headquartered in San Jose, CA. For more information, visit zoom.com.

Forward-Looking Statements

This press release contains express and implied “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding Zoom's financial outlook for the fourth quarter of fiscal year 2026 and full fiscal year 2026, Zoom's market position, opportunities, and growth strategy, product initiatives, including future product and feature releases, and go-to-market motions and the expected benefits resulting from the same, market trends, and Zoom's stock repurchase program. In some cases, you can identify forward-looking statements by terms such as “anticipate,” “believe,” “estimate,” “expect,” “intend,” “may,” “might,” “plan,” “project,” “will,” “would,” “should,” “could,” “can,” “predict,” “potential,” “target,” “explore,” “continue,” or the negative of these terms, and similar expressions intended to identify forward-looking statements. By their nature, these statements are subject to numerous uncertainties and risks, including factors beyond our control, that could cause actual results, performance or achievement to differ materially and adversely from those anticipated or implied in the statements, including: declines in new customers, renewals or upgrades, or decline in demand for our platform, difficulties in evaluating our prospects and future results of operations given our limited operating history, the pace of development, adoption, or performance of our AI capabilities, competition from other providers of communications platforms, the effect of macroeconomic conditions on our business, including geopolitical tensions, tariffs and escalating trade tensions, interest rate fluctuations, inflationary pressures and market and foreign currency exchange rate volatility, lengthened sales cycles with large organizations, delays or outages in services from our co-located data centers, failures in internet infrastructure or interference with broadband access, compromised security measures, including ours and those of the third parties upon which we rely, and global security concerns and their potential impact on regional and global economies and supply chains. Additional risks and uncertainties that could cause actual outcomes and results to differ materially from those contemplated by the forward-looking statements are included under the caption “Risk Factors” and elsewhere in our most recent filings with the Securities and Exchange Commission (the “SEC”), including our quarterly report on Form 10-Q for the fiscal quarter ended July 31, 2025. Forward-looking statements speak only as of the date the statements are made and are based on information available to Zoom at the time those statements are made and/or management's good faith belief as of that time with respect to future events. Zoom assumes no obligation to update forward-looking statements to reflect events or circumstances after the date they were made, except as required by law.

Non-GAAP Financial Measures

Zoom has provided in this press release financial information that has not been prepared in accordance with generally accepted accounting principles in the United States (“GAAP”). Zoom uses these non-GAAP financial measures internally in analyzing its financial results and believes that use of these non-GAAP financial measures is useful to investors as an additional tool to evaluate ongoing operating results and trends and in comparing Zoom's financial results with other companies in its industry, many of which present similar non-GAAP financial measures.

Non-GAAP financial measures are not meant to be considered in isolation or as a substitute for comparable GAAP financial measures and should be read only in conjunction with Zoom's condensed consolidated financial statements prepared in accordance with GAAP. A reconciliation of Zoom's historical non-GAAP financial measures to the most directly comparable GAAP measures has been provided in the financial statement tables included in this press release, and investors are encouraged to review the reconciliation.

Non-GAAP Income from Operations and Non-GAAP Operating Margin. Zoom defines non-GAAP income from operations as income from operations excluding stock-based compensation expense and related payroll taxes, acquisition-related expenses, and litigation settlements, net. Zoom excludes stock-based compensation expense because it is non-cash in nature and excluding this expense provides meaningful supplemental information regarding Zoom's operational performance and allows investors the ability to make more meaningful comparisons between Zoom's operating results and those of other companies. Zoom excludes the amount of employer payroll taxes related to employee stock plans, which is a cash expense, in order for investors to see the full effect that excluding stock-based compensation expense had on Zoom's operating results. In particular, this expense is dependent on the price of our common stock and other factors that are beyond our control and do not correlate to the operation of the business. Zoom views acquisition-related expenses when applicable, such as amortization of acquired intangible assets, transaction costs, and acquisition-related retention payments that are directly related to business combinations as events that are not necessarily reflective of operational performance during a period. Zoom excludes significant litigation settlements, net of amounts covered by insurance, that we deem not to be in the ordinary course of our business. In fact, Zoom believes the consideration of measures that exclude such expenses can assist in the comparison of operational performance in different periods that may or may not include such expenses and assist in the comparison with the results of other companies in the industry. Zoom defines non-GAAP operating margin as non-GAAP income from operations divided by GAAP revenue.

Non-GAAP Net Income and Non-GAAP Net Income Per Share, Basic and Diluted. Zoom defines non-GAAP net income as GAAP net income adjusted to exclude stock-based compensation expense and related payroll taxes, acquisition-related expenses, gains/losses on strategic investments, net, litigation settlements, net, and the tax effects of all non-GAAP adjustments. Zoom excludes these items because they are considered by management to be outside of Zoom's core operating results. These adjustments are intended to provide investors and management with greater visibility to the underlying performance of Zoom's business operations, facilitate comparison of its results with other periods, and may also facilitate comparison with the results of other companies in the industry. Zoom defines non-GAAP net income per share, basic and diluted, as non-GAAP net income divided by the number of shares outstanding, basic and diluted, calculated in accordance with GAAP.

Free Cash Flow and Free Cash Flow Margin. Zoom defines free cash flow as GAAP net cash provided by operating activities less purchases of property and equipment. Zoom considers free cash flow to be a liquidity measure that provides useful information to management and investors regarding net cash provided by operating activities and cash used for investments in property and equipment required to maintain and grow the business. Zoom defines free cash flow margin as free cash flow divided by GAAP revenue.

Revenue in Constant Currency. Zoom defines revenue in constant currency as GAAP revenue adjusted for revenue reported in currencies other than United States dollars as if they were converted into United States dollars using the average exchange rates from the comparative period rather than the actual exchange rates in effect during the respective periods. Zoom provides revenue in constant currency information as a framework for assessing how Zoom's underlying businesses performed period to period, excluding the effects of foreign currency fluctuations.

Customer Metrics

Zoom defines a customer as a separate and distinct buying entity, which can be a single paid user or an organization of any size (including a distinct unit of an organization) that has multiple users. Zoom defines Enterprise customers as distinct business units that have been engaged by either our direct sales team, resellers, or strategic partners. All other customers that subscribe to our services directly through our website are referred to as Online customers.

Zoom calculates net dollar expansion rate as of a period end by starting with the annual recurring revenue ("ARR") from Enterprise customers as of 12 months prior ("Prior Period ARR"). Zoom defines ARR as the annualized revenue run rate of subscription agreements from all customers at a point in time. Zoom calculates ARR by taking the monthly recurring revenue ("MRR") and multiplying it by 12. MRR is defined as the recurring revenue run-rate of subscription agreements from all Enterprise customers for the last month of the period, including revenue from monthly subscribers who have not provided any indication that they intend to cancel their subscriptions. Zoom then calculates the ARR from these Enterprise customers as of the current period end ("Current Period ARR"), which includes any upsells, contraction, and attrition. Zoom divides the Current Period ARR by the Prior Period ARR to arrive at the net dollar expansion rate. For the trailing 12 months calculation, Zoom takes an average of the net dollar expansion rate over the trailing 12 months.

Zoom calculates online average monthly churn by starting with the Online customer MRR as of the beginning of the applicable quarter ("Entry MRR"). Zoom defines Entry MRR as the recurring revenue run-rate of subscription agreements from all Online customers except for subscriptions that Zoom recorded as churn in a previous quarter based on the customers' earlier indication to us of their intention to cancel that subscription. Zoom then determines the MRR related to customers who canceled or downgraded their subscription or notified us of that intention during the applicable quarter ("Applicable Quarter MRR Churn") and divides the Applicable Quarter MRR Churn by the applicable quarter Entry MRR to arrive at the MRR churn rate for Online Customers for the applicable quarter. Zoom then divides that amount by three to calculate the online average monthly churn.

Public Relations

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Zoom Communications, Inc.
Condensed Consolidated Balance Sheets
(In thousands)

	As of	
	October 31, 2025	January 31, 2025
	(unaudited)	
Assets		
Current assets:		
Cash and cash equivalents	\$ 1,215,877	\$ 1,349,380
Marketable securities	6,727,428	6,442,329
Accounts receivable, net	417,693	495,228
Deferred contract acquisition costs, current	175,047	188,358
Prepaid expenses and other current assets	178,922	200,679
Total current assets	8,714,967	8,675,974
Deferred contract acquisition costs, noncurrent	118,316	123,464
Property and equipment, net	284,851	330,475
Operating lease right-of-use assets	40,870	55,900
Strategic investments	1,052,604	591,481
Goodwill	307,295	307,295
Deferred tax assets	746,400	749,759
Other assets, noncurrent	125,508	154,073
Total assets	<u>\$ 11,390,811</u>	<u>\$ 10,988,421</u>
Liabilities and stockholders' equity		
Current liabilities:		
Accounts payable	\$ 12,843	\$ 8,345
Accrued expenses and other current liabilities	514,778	558,562
Deferred revenue, current	1,431,802	1,336,387
Total current liabilities	1,959,423	1,903,294
Deferred revenue, noncurrent	12,682	17,274
Operating lease liabilities, noncurrent	28,072	37,406
Other liabilities, noncurrent	103,794	95,363
Total liabilities	<u>2,103,971</u>	<u>2,053,337</u>
Stockholders' equity:		
Common stock	296	305
Additional paid-in capital	4,250,595	5,130,271
Accumulated other comprehensive income	10,363	4,990
Retained earnings	5,025,586	3,799,518
Total stockholders' equity	<u>9,286,840</u>	<u>8,935,084</u>
Total liabilities and stockholders' equity	<u>\$ 11,390,811</u>	<u>\$ 10,988,421</u>

Note: The amount of unbilled accounts receivable included within accounts receivable, net on the condensed consolidated balance sheets was \$90.8 million and \$118.5 million as of October 31, 2025 and January 31, 2025, respectively.

Zoom Communications, Inc.
Condensed Consolidated Statements of Operations
(Unaudited, in thousands, except share and per share amounts)

	Three Months Ended October 31,		Nine Months Ended October 31,	
	2025	2024	2025	2024
Revenue	\$ 1,229,835	\$ 1,177,541	\$ 3,621,777	\$ 3,481,295
Cost of revenue	271,770	283,881	823,337	842,272
Gross profit	958,065	893,660	2,798,440	2,639,023
Operating expenses:				
Research and development	210,097	222,980	621,960	635,294
Sales and marketing	342,814	361,703	1,028,779	1,068,481
General and administrative	94,740	126,137	273,960	347,016
Total operating expenses	647,651	710,820	1,924,699	2,050,791
Income from operations	310,414	182,840	873,741	588,232
Gains on strategic investments, net	406,060	6,324	437,497	26,785
Other income, net	78,235	91,248	247,398	250,248
Income before provision for income taxes	794,709	280,412	1,558,636	865,265
Provision for income taxes	181,836	73,362	332,568	222,892
Net income	612,873	207,050	1,226,068	642,373
Net income per share:				
Basic	\$ 2.05	\$ 0.67	\$ 4.06	\$ 2.08
Diluted	\$ 2.01	\$ 0.66	\$ 3.97	\$ 2.04
Weighted-average shares used in computing net income per share:				
Basic	298,660,092	307,529,696	301,807,298	308,443,893
Diluted	305,024,411	314,191,269	308,702,227	314,514,244

Zoom Communications, Inc.
Condensed Consolidated Statements of Cash Flows
(Unaudited, in thousands)

	Three Months Ended October 31,		Nine Months Ended October 31,	
	2025	2024	2025	2024
Cash flows from operating activities:				
Net income	\$ 612,873	\$ 207,050	\$ 1,226,068	\$ 642,373
Adjustments to reconcile net income to net cash provided by operating activities:				
Stock-based compensation expense	185,282	240,995	575,550	708,370
Amortization of deferred contract acquisition costs	71,216	71,227	210,779	211,040
Depreciation and amortization	32,391	32,290	99,870	88,041
Deferred income taxes	53,404	(14,269)	133	(72,135)
Gains on strategic investments, net	(406,060)	(6,324)	(437,497)	(26,785)
Provision for accounts receivable allowances	3,546	4,521	13,666	17,039
Unrealized foreign exchange (gains) losses	(9)	(2,428)	(8,548)	4,801
Non-cash operating lease cost	6,413	5,904	18,907	17,861
Amortization of discount/premium on marketable securities	(4,705)	(18,925)	(26,340)	(54,765)
Other	2,346	4,643	6,158	3,418
Changes in operating assets and liabilities:				
Accounts receivable	108,061	66,635	84,453	74,272
Prepaid expenses and other assets	21,897	(66,789)	25,057	(5,754)
Deferred contract acquisition costs	(62,768)	(56,076)	(192,320)	(166,795)
Accounts payable	1,579	(1,714)	6,373	(1,447)
Accrued expenses and other liabilities	46,696	50,999	(35,289)	(2,968)
Deferred revenue	(36,592)	(27,381)	88,423	106,248
Operating lease liabilities, net	(6,244)	(7,141)	(20,916)	(22,072)
Net cash provided by operating activities	629,326	483,217	1,634,527	1,520,742
Cash flows from investing activities:				
Purchases of marketable securities	(1,125,917)	(1,520,851)	(3,352,960)	(3,702,166)
Maturities of marketable securities	990,195	1,046,249	3,078,276	2,690,418
Sales of marketable securities	5,000	47,482	17,525	47,482
Purchases of property and equipment	(15,009)	(25,484)	(48,885)	(128,226)
Purchases of strategic investments	—	—	(27,495)	(13,500)
Proceeds from strategic investments	1,363	200	3,868	4,854
Purchases of intangible assets	—	—	(500)	—
Net cash used in investing activities	(144,368)	(452,404)	(330,171)	(1,101,138)
Cash flows from financing activities:				
Proceeds from exercise of stock options	479	1,897	1,854	3,752
Proceeds from issuance of common stock for employee stock purchase plan	—	—	36,057	34,263
Proceeds from employee equity transactions to be remitted (remitted) to employees and tax authorities, net	1,983	(669)	(100)	2,190
Cash paid for repurchases of common stock, including excise taxes	(413,706)	(301,618)	(1,296,990)	(739,311)
Taxes paid related to net share settlement of equity awards	(54,811)	—	(192,268)	—
Net cash used in financing activities	(466,055)	(300,390)	(1,451,447)	(699,106)
Effect of exchange rate changes on cash, cash equivalents, and restricted cash	(14)	3,126	13,262	(3,020)
Net increase (decrease) in cash, cash equivalents, and restricted cash	18,889	(266,451)	(133,829)	(282,522)
Cash, cash equivalents, and restricted cash – beginning of period	1,208,699	1,549,309	1,361,417	1,565,380
Cash, cash equivalents, and restricted cash – end of period	\$ 1,227,588	\$ 1,282,858	\$ 1,227,588	\$ 1,282,858

Zoom Communications, Inc.
Reconciliation of GAAP to Non-GAAP Measures
(Unaudited, in thousands, except share and per share amounts)

	Three Months Ended October 31,		Nine Months Ended October 31,	
	2025	2024	2025	2024
GAAP income from operations	\$ 310,414	\$ 182,840	\$ 873,741	\$ 588,232
Add:				
Stock-based compensation expense and related payroll taxes	192,465	246,764	604,977	733,749
Litigation settlements, net	—	18,000	(18,000)	16,250
Acquisition-related expenses	4,071	10,190	16,784	31,702
Non-GAAP income from operations	<u>\$ 506,950</u>	<u>\$ 457,794</u>	<u>\$ 1,477,502</u>	<u>\$ 1,369,933</u>
GAAP operating margin	25.2 %	15.5 %	24.1 %	16.9 %
Non-GAAP operating margin	41.2 %	38.9 %	40.8 %	39.4 %
GAAP net income	\$ 612,873	\$ 207,050	\$ 1,226,068	\$ 642,373
Add:				
Stock-based compensation expense and related payroll taxes	192,465	246,764	604,977	733,749
Litigation settlements, net	—	18,000	(18,000)	16,250
Gains on strategic investments, net	(406,060)	(6,324)	(437,497)	(26,785)
Acquisition-related expenses	4,071	10,190	16,784	31,702
Tax effects on non-GAAP adjustments	59,479	(40,614)	(9,892)	(99,484)
Non-GAAP net income	<u>\$ 462,828</u>	<u>\$ 435,066</u>	<u>\$ 1,382,440</u>	<u>\$ 1,297,805</u>
Net income per share - basic and diluted:				
GAAP net income per share - basic	<u>\$ 2.05</u>	<u>\$ 0.67</u>	<u>\$ 4.06</u>	<u>\$ 2.08</u>
Non-GAAP net income per share - basic	<u>\$ 1.55</u>	<u>\$ 1.41</u>	<u>\$ 4.58</u>	<u>\$ 4.21</u>
GAAP net income per share - diluted	<u>\$ 2.01</u>	<u>\$ 0.66</u>	<u>\$ 3.97</u>	<u>\$ 2.04</u>
Non-GAAP net income per share - diluted	<u>\$ 1.52</u>	<u>\$ 1.38</u>	<u>\$ 4.48</u>	<u>\$ 4.13</u>
GAAP and non-GAAP weighted-average shares used to compute net income per share - basic	298,660,092	307,529,696	301,807,298	308,443,893
GAAP and non-GAAP weighted-average shares used to compute net income per share - diluted	305,024,411	314,191,269	308,702,227	314,514,244
Net cash provided by operating activities	\$ 629,326	\$ 483,217	\$ 1,634,527	\$ 1,520,742
Less: Purchases of property and equipment	(15,009)	(25,484)	(48,885)	(128,226)
Free cash flow (non-GAAP)	<u>\$ 614,317</u>	<u>\$ 457,733</u>	<u>\$ 1,585,642</u>	<u>\$ 1,392,516</u>
Net cash used in investing activities	\$ (144,368)	\$ (452,404)	\$ (330,171)	\$ (1,101,138)
Net cash used in financing activities	\$ (466,055)	\$ (300,390)	\$ (1,451,447)	\$ (699,106)
Operating cash flow margin (GAAP)	51.2 %	41.0 %	45.1 %	43.7 %
Free cash flow margin (non-GAAP)	50.0 %	38.9 %	43.8 %	40.0 %
	Three Months Ended October 31,		Nine Months Ended October 31,	
	2025		2025	
	Revenue	YoY Revenue Growth (%)	Revenue	YoY Revenue Growth (%)
GAAP revenue	\$ 1,229,835	4.4 %	\$ 3,621,777	4.0 %
Add: Constant currency impact	(2,419)	(0.2)%	(1,290)	— %
Revenue in constant currency (non-GAAP)	<u>1,227,416</u>	<u>4.2 %</u>	<u>3,620,487</u>	<u>4.0 %</u>